

no one gets into medicine for the paperwork

Take the hassle out of payments, scheduling, and charting for providers, staff, and patients.

Proven financial and clinical performance¹

5,750+

orthopedic providers on network

4%

no-show rate

94%

of claims are favorably adjudicated the first time²

¹ Based on athenaOne data as of Q3 2020

² Based on athenaOne data as of Q1 2020

Collect full payment with less hassle

Our integrated services and teams operate as an extension of your organization, taking on claim appeals and denials and sharing their expertise on workers' compensation, DME billing, and more. Our Billing Rules Engine takes the insights we're constantly generating from the activity of over 5,000 orthopedic providers and uses them to proactively catch errors in claims before they are submitted. Intuitive reporting tools give you the visibility you need to know how much your organization is owed and to identify opportunities to improve financial performance. With a reduced administrative workload and more efficient operations, you can focus on growing your market share. And because our network is continually updated with the latest changes to payer and government mandates, you will always be prepared for industry change.

Maintain the patient volume that's right for you

Getting patients in the door is key to maintaining your competitive edge, and each missed appointment costs your organization time and money. We'll help you meet both challenges. With automated reminder calls and support from live operators, your patients can easily confirm, cancel, or reschedule appointments. We automatically share that information with your staff, allowing them to quickly spot and fill open slots in your schedule. Tailored outreach campaigns help you target and engage the patients based on your unique goals and get them on your schedule and through your door. We also identify you as an in-network provider organization on the athenahealth network, we make it easier for providers to send patients to you. At the same time, robust reporting capabilities make it easier to analyze and act on referral patterns, so you can focus on building strong relationships with referring providers.

Fewer late nights for your providers

Our clinical workflows are based on a deep understanding of our providers' goals and needs and are regularly refined based on their feedback. The result is an EHR that's singularly easy to use. Templates, text macros, and encounter plans save time, while mobile workflows allow your providers to stay on top of patient care remotely. We also build and continuously maintain connections between you and outside care organizations, giving your providers access to patient data that informs clinical decision-making and improves care coordination. Because your providers are able to seamlessly capture encounters and focus on patient care during the day, they are able to leave work at work at the end of the day.

Healthcare as it should be

What would it take to bring the joy back to practicing medicine? To let providers turn their attention back to their patients? To cut through the red tape that gets in the way of staff doing the jobs they were hired to do? To give patients the experience they deserve?

At athenahealth, we're committed to making this vision a reality and helping your organization unleash its full potential. We do this by:

- Offering the most open, connected healthcare network, so you can exchange clinical and financial data seamlessly
- Sharing knowledge from our network of over 160,000 providers and 110 million patients to fuel your performance
- Freeing up providers and staff to focus on the work that matters most, by eliminating the friction that holds you back

athenaOne

athenaClinicals

Electronic health records

athenaCollector

Revenue cycle management

athenaCommunicator

Patient engagement

Population Health

Care coordination and risk management

SUCCESS STORY:

Boyette Orthopedics & Sports Medicine

Issues

- New practice needed to get systems up and running quickly
- Small practice struggled to stay lean and still survive with newer payer models
- Lacked insight into factors negatively impacting collection

Solution

- athenaClinicals®
- athenaCollector®
- athenaCommunicator®

Results

- Able to operate with reduced overhead
- Has strong visibility into collections performance
- No-show rate decreased by 26.19%

“I could not have opened this office without athenahealth and am able to run the kind of practice I want. athena enables me to contain my cost of doing business and, more importantly, provide quality care to my patients.”

— Dr. Deanna Boyette of Boyette Orthopedics & Sports Medicine

AT A GLANCE:

Based in Greenville, NC

1 physician

1 physician's assistant

7,500 patient visits annually

* Provided that Client (i) executes the Agreement for the athenaOne suite of services on or before the earlier of (a) the Valid if Accepted by Date set forth in the athenahealth Master Services Agreement, or (b) 03/31/2021 (ii) is not receiving any athenaNet Services as of the Effective Date; (iii) is an independent medical group that employs six (6), or fewer practicing physicians as of the Effective Date; (iv) goes live on the full suite of athenaOne services within six months of the Effective Date, then (1) Client's athenaOne service fee shall be 0% of Collections for the first two (2) months following Client's first go-live date; and (2) if Client participates in athenahealth's data conversion program, then athenahealth shall pay Ellkay directly for certain standard data conversion fees on Client's behalf. In the event that the Client's agreement with athenahealth is terminated for any reason prior to the eighteen (18) month anniversary of the date that Client goes live, Client will be required to refund athenahealth for the full amount of the service fee credit for data conversion. Additional terms, conditions and limitations apply, see the terms of the athenahealth Master Services Agreement. Reimbursement of data conversion costs will vary.

Find out more. Call 412.242 2260 or visit us online at vowhs.com

