

make more informed decisions, with less legwork

Enhance quality and reduce costs with efficient workflows
and visibility that promote better care coordination.

Proven financial and clinical performance

3.8%

no-show rate

4.2

minutes average documentation time

75.5%

of encounters are closed the same day

Source: athenahealth data from Q3 2020

Access that simplifies care coordination

Improved access to clinical information doesn't just save time — it enables enhanced care quality, reduced cost of care, and patient satisfaction. Cardiologists are set up for success with athenahealth's pre-built interfaces to hospitals, labs, imaging centers, pharmacies, health information exchanges, and more. athenahealth's patient record sharing capabilities also provide access to information beyond the reach of our already-dense network. The information is not only made available, but is easy to access and intuitively organized within the patient chart, on a computer or through the athenaOne mobile app.

athenahealth's open network makes it relatively seamless to integrate with medical devices — including WelchAllyn, MidMark, and Mortara Instrument EKG machines, holter monitors, and stress-test equipment — as well as a robust marketplace of vetted partners. The results are extended capabilities for more-informed care decisions and improved care delivery, all without extra effort on the part of you or your care team.

Efficient, intelligent clinical workflows

Our clinical workflows organize the patient visit so you can be more present in the moment of care, while features like automated ASCVD Scoring minimize data entry. Providers can also track patient information over time using prebuilt or custom flowsheets, which provide a central place in the patient chart for tracking test results, vital signs, and medications for a particular diagnosis.

athenahealth also reduces administrative burden by matching inbound faxes and results to the appropriate patient chart. Relevant cardiac care guidelines — from trusted sources like the American College of Cardiology — along with quality measures are incorporated directly into the patient workflow to ensure you have what you need to make informed decisions at the point of care.

Visibility that helps promote fiscal performance and strong referral relationships

athenahealth's integrated services and expert teams help you get paid faster, with less work. Our cloud-based network utilizes insights from more than 100,000 providers on the network and automatically puts them to work. This helps you proactively catch errors in claims before submission, reducing the amount of time you spend following up on denials. And we monitor evolving payer and quality program requirements, making it easier for you to stay on top of industry changes and get reimbursed in full.

At the same time, robust reporting makes it easier to gain insight into your referral network, as well as analyze and act on patterns. You can focus on building relationships with referring providers and easily track referrals, consults, orders, lab results and more to enhance care transitions and quality.

Connect to the knowledge and tools you need

But athenaOne is more than just a suite of athenahealth's services. At its foundation is a platform with pre-built connections to everything else you need to run a medical group:

- 600K+ endpoints to pharmacies, labs, imaging centers, and other healthcare providers across the country
- 360+ third-party applications in the athenahealth Marketplace that meet your unique organizational or specialty needs
- 750+ APIs and supporting documentation so you can build your own solutions on top of our platform
- Connections to payers and a lockbox service that connects directly to our offices, allowing us to post payments on your behalf and you to cut out the middleman
- Continuous updates to your athenaOne services throughout the year, free of charge – helping you stay current with industry changes as they happen instead of waiting 18 to 24 months for a software upgrade

athenaOne

athenaClinicals

Electronic health records

athenaCollector

Revenue cycle management

athenaCommunicator

Patient engagement

Epocrates

Medical reference application

SUCCESS STORY:

Levine Heart and Wellness

Challenges

- Small staff size required efficient practice management system
- Outsourced third-party billing service did not integrate with clinical record keeping

Solution:

- athenaOne
- athenaTelehealth
- Authorization Management

Results:

- Efficient operations enable time for personalized patient care
- 95.3% of encounters are closed the same day
- 79.22% increase in collections over first two years; averaged 10% increase in collections per year over the last five years
- Average 26 days in accounts receivable

Source: athenahealth data from Q3 2020

“athenahealth has helped me achieve the practice setting that I desired. It has removed the hassles from my daily workflow so that I can focus on taking care of my patients. The experience has been nothing short of extraordinary.”

— Ronald Levine, M.D., Levine Heart and Wellness, Naples, FL

AT A GLANCE:

3-provider cardiology practice in Naples, FL

6,000+ patient visits annually

Find out more. Call 412.424.2260 or visit us online at vowhs.com

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