

get off the ground quickly

athenahealth helps simplify the complexities of starting a practice, so you can focus on patient care.

Proven financial and clinical performance¹

74%

average same-day encounter close rate

95%

of claims favorably adjudicated after one billing event

36

Days on average in accounts receivable

¹ athenahealth network data as of Q2 2018.

Improve financial performance, inside and out

Our services go beyond offering a technology solution by actively helping you realize tangible results, from reduced operating costs to the ability to see more patients. Wherever possible, we automate, eliminate, or take on administrative work for you, including managing denials and handling the appeal process on your behalf. At the same time, web scheduling capabilities, integrated patient outreach tools, and streamlined check-in workflows enable you to get more patients through the door and in your exam room. That includes automated reminder calls that allow your patients to easily confirm or cancel appointments or reschedule with live operators, making it easy for you to maintain the schedule density that's right for your practice.

Free your practice up to focus on what matters most

You're not in medicine to spend your days doing paperwork. We take time-consuming and low-value administrative tasks off your plate, so your staff can focus on higher-value work and you can focus on delivering care. Our teams and our technology scan and sort faxes, post payments, follow up on denials, complete eligibility checks, make reminder calls, and more. The Billing Rules Engine is regularly updated with new or revised payer rules and proactively scans claims for potential errors, resulting in fewer denials and faster payment. With patient record sharing capabilities, you can get a complete picture of your patient directly in your EHR without the hassle of phone calls or faxes. At the same time, our integrated authorization management services save you time by automatically processing pre-certifications and referrals when a service or consult is ordered.

Choose a partner you can rely on

As a true business partner, we only succeed when you succeed; hidden fees cost us both. That's why there are no fees for upgrades, standard interfaces, or ongoing maintenance. Instead, we offer a single comprehensive solution that's continually learning from the experience of more than 130,000 providers across the country. With the largest connected network in healthcare, we enable you to easily exchange information with thousands of care settings, pharmacies, and labs through pre-built interfaces—at no additional cost to you. Intuitive workflows put the right information at your fingertips, at the right time, whether it's patient information, clinical guidelines, or quality program reporting requirements. And our knowledgeable support teams are available 24/7 and understand our services inside and out.

Healthcare as it should be

What would it take to bring the joy back to practicing medicine? To let providers turn their attention back to their patients? To cut through the red tape that gets in the way of staff doing the jobs they were hired to do? To give patients the experience they deserve?

At athenahealth, we're committed to making this vision a reality and helping your organization unleash its full potential. We do this by:

- Offering the most open, connected healthcare network, so you can exchange clinical and financial data seamlessly
- Sharing knowledge from our network of over 130,000 providers and 110 million patients to fuel your performance
- Freeing up providers and staff to focus on the work that matters most, by eliminating the friction that holds you back

athenaOne

athenaClinicals

Electronic health records

athenaCollector

Revenue cycle management

athenaCommunicator

Patient engagement

Population Health

Care coordination and risk management

SUCCESS STORY:

Paragon Sports Medicine

Issues

- Sought low up-front costs to get started and wanted to keep overhead low
- Needed to collect timely payment to start bringing in revenue
- Had to build and maintain a customer base by satisfying new patients
- Required a solution that would get the practice up and running quickly

Results

- 100% same-day encounter close rate
- 15 days in accounts receivable for patient self-pay
- Maintaining a full schedule—and work-life balance
- Earning a profit within the first six months

“athena allowed me to get the practice off the ground for a minimal cost.”

– Dr. Ched Garten, Owner, Paragon Sports Medicine

At a Glance

1 physician

1 full-time technician

2 full-time staff

Founded in
September 2016

Only non-surgical sports
medicine solo practice in
Atlanta

Find out more. Call 412.424.2260 or visit us online at vowhs.com

